

Warsaw, 20th of May 2013

References

Bank DnB NORD Poland SA has partnered with Net Mergers Sp. z o.o. to facilitate the sale of an organized part of the enterprise (ZCP), i.e. supporting Small and Medium Enterprises, Community Residential Properties and Individual Clients without any mortgage products. The assistance offered by Mergers Net Sp. z o.o., Virtual Data Room Datapoint has been used on two key stages of the transaction: negotiations with potential investors and the process of selling the ZCP to Getin Noble Bank.

During Due Diligence, Dataroom Datapoint provided a secure and selective access to documents to our Investors, which was the basis of further negotiations. In particular, we appreciate the functions of the system such as the ability to limit access rights to files, detailed monitoring of user activity that gave us 100% control of the documentation.

In the next stage of the process which is after the signing the preliminary agreement, Datapoint VDR was used for over half a year, both by us and by Getin Noble Bank, to secure a bilateral, exchange of confidential documents. Due to the fact that the users loading the files into the system could not have access to other documents stored there, the option of selective document management turned out to be of great use.

Furthermore, bringing together the key documents of the two entities, allowed to:

- increase the effectiveness of communication and co-operation between the Banks
- ensure secure access to critical information for people operationally engaged in different project areas
- reduce information gaps

It also had a positive effect on the speed of working out specific solutions and making relevant decisions.

We strongly believe that the use of Dataroom Datapoint significantly affected the efficiency of all phases of the transaction. Also the Datapoint team was very helpful, offering a professional support on every step of the transaction, showing a high level of expertise and flexibility to the needs of the client.

Sincerely,

Olof Seidel



Członek Zarządu

Bank DnB NORD jest obecny w Polsce od 2002 roku. In the years 2007-2013 it was a mid-size Bank serving corporate clients and individual, SME and condominium clients through a branch network of ~40 branches.

As a result of strategic decision of the owner – a financial DNB group from Norway – in 2012 it has been made to sell the retail part of the Bank and focus on corporate clients and public sector. As a corporate Bank, DNB will further develop on the Polish market. The Bank has extensive experience in implementing large, complex financial and business ventures. It is known for its professional advice, the highest quality of service, specialized products and services tailored to the needs of each clientele.

— Bank DnB NORD Polska SA

Adres: ul. Postępu 15C
02-676 Warszawa

Centrala: +48 22 524 10 00

Sąd Rejonowy dla m.st. Warszawy
XIII Wydział Gospodarczy

Kapitał zakładowy wpłacony
w całości 1.257.200.000 zł

KRS 0000022156
REGON 017296065
NIP 525-22-12-939

www.dnb.pl